

Megan McGowan



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megan@shrealtycorp.com

Where do you work and what is your role there?

At S & H Realty, I look after landlord clients who own retail real estate. It can be a mixed-use site (hotel, office building, etc.), an enclosed shopping centre, a strip plaza or a freestanding building.

What areas of commercial real estate do you specialize in?

Retail and hospitality work is the nexus of what I do. I consult for clients to help them optimize their retail merchandise mix and therefore the retail revenue, then I work with them to lease the premises to the desired retailers.

What do you find is most challenging or satisfying in your role?

It's definitely the variety that I like the most. I get the opportunity to work with many types of retailers and landlords. It's like a giant puzzle and the pieces keep shifting so that it's always interesting.

How long have you been a CREW member, and what do you get most out of being a member?

Yikes - I don't recall how long I've been with CREW, but it's been a long time - somewhere around 15 years or so. I like CREW because I have the opportunity to spend time with women who are engaged, engaging and intelligent. Most of them have a very "can-do" attitude and are willing to help an industry colleague.

I would like CREW members to call me when they need...

high quality retail consulting and leasing services.