

Karen Sweet



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Where do you work and what is your role there?

Oxford Properties Group - Director, Real Estate Management.

What areas of commercial real estate do you specialize in?

Office properties is my current role, with a background in retail/regional malls.

What do you find is most challenging or satisfying in your role?

What I find most challenging is to juggle the multiple priorities that arise as a result of being directly involved with the operations of an asset. I have the opportunity to work with my team on everything from customer relations, to capital projects, to long-term planning. Each of these aspects involves people in different departments, and with different skill sets and backgrounds. Getting everyone on the same page can take time and effort but ultimately brings about great results.

How long have you been a CREW member and what do you get most out of being a member?

I've been a CREW member for just over two years and have served on the Programs committee for a year and a half as Vice-Chair, then as Chair. I feel that what CREW brings to me most is opportunity. Through CREW I've had the opportunity to meet many dynamic women and build contacts throughout the Toronto Real Estate Community. Through these connections, opportunities have come up to conduct business together or build personal relationships. I've had the opportunity to work with skills and challenges that don't come up in my everyday responsibilities or to participate in programs or events that provide a different viewpoint and help me grow as an individual. Add into that the fact that I also get the opportunity to contribute to others' growth and it's the complete package. I truly value my experience as a CREW member.

I would like CREW members to call me whenever they need: a glass of wine and someone to talk to! I'm always happy to meet with fellow CREW members.

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