

Charlene Schafer



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Where do you work and what is your role there?

I am a commercial transactional real estate lawyer with McCarthy Tetrault's Real Property & Planning Group. As a real estate lawyer, my role is both to provide legal advice to clients, as well as act as their trusted business advisor in many respects.

What areas of commercial real estate do you specialize in?

I have a broad commercial real estate law practice which focuses on both local and national portfolio acquisitions and dispositions, construction and acquisition financing, investment fund creation and management, development and leasing. I represent clients in all real estate sectors including pension funds, owners, managers, private equity funds, and developers.

What do you find is most challenging or satisfying in your role?

Helping clients implement and realize on their deals and having the opportunity to work with the many great people who comprise the real estate industry.

How long have you been a CREW member and what do you get most out of being a member?

I have been a member of Toronto CREW for approximately two years and am actively involved in the organization, particularly as a member of the Sponsorship and Mentorship Committees. I enjoy the opportunity to meet others who are as passionate about real estate as I am.

I would like CREW members to call me whenever they need: any type of legal advice. I have the benefit of working at a full-service, national law firm, so not only can I provide legal advice as it may relate to real estate, but am also able to direct legal inquiries relating to tax, planning, corporate and other considerations to the right expert.