

Meet a Member

Anna Nauruzov
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Where do you work and what is your role there?

I currently work at Home Trust Company in the role of the Senior Commercial Underwriter. My daily activities revolve around analyzing applications for various types of financing included term loans (CMHC-insured and uninsured), bridge, land, construction, condo inventory and other types of commercial loans.

What areas of commercial real estate do you specialize in?

I began my career in residential mortgage underwriting, then gained experience in support, servicing and collection functions before moving onto internal sales. After that, I briefly served as a SME on a Tier 1 Schedule 1 Bank-wide project before moving into Commercial real estate adjudication in 2011.

What do you find is most challenging or satisfying in your role?

Currently we do not have direct originations. This structure involves learning how to influence and guide direct partners to achieve well-rounded due diligence to satisfy all parties involved; the client, the partner and the investor. Communication is certainly key.

How long have you been a CREW member and what do you get most out of being a member?

I joined Toronto CREW in 2017, which is also the year I participated in the Mentorship program as a Mentee as well as joined the Programs, WLP and Marketing & Communications committees. Since then, I applied and successfully took on a role of Co-Chair of Programs committee in mid-2018.

I would like CREW members to call me whenever they need . . .

... any information about Toronto CREW, its current programs and committee involvement as well as to brainstorm financing opportunities.